

JI. Sultan Agung No. 58 A - B, Jakarta 12970 - Indonesia Telp. (62-21) 828 2455 Fax. (62-21) 828 2460 Email : ifca@ifca.co.id Website : www.myifca.com

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# **IFCA CONSULTING GROUP**

**IFCA Consulting Group** was established in 1987 and granted "Pioneer Status" in 1995 by the Ministry of Trade & Industry of Malaysia and has grown from a small software developing company to a reputable software organization with an annual Group revenue in excess of \$50 million.

Over the years, as a regional Business Partner of IBM, Hewlett Packard and Microsoft, the Group has gained the reputation of having developed and provided businesses locally and worldwide with the most industry-specific, fully integrated, comprehensive and functional business solutions to the following sectors :

- (a) Real Estate / Property (*Property*+)
- (b) Asset/Estate Management (Asset/Estate+)
- (c) Construction & Projects/Engineering (Contract+)
- (d) Golf, Social & Country Clubs (*D'Club*)
- (e) Theme Park Ticketing and POS System (Theme park+)
- (f) Branch & Group Consolidation (Consol+)
- (g) Hotel & Resort (D'Hotel / D'Resort)

The Group has grown to become one of the leading software specialists with customer services and technical support centers in Malaysia (Kuala Lumpur, Penang, Johor Baru, Sabah, Sarawak), China, Indonesia, Singapore, Thailand, The Philippines and joint venture partners in Australia, Egypt, Jordan, Hong Kong, Maldives,

Myanmar, South Africa, Sri Lanka, Taiwan, United Arab Emirates and United Kingdom. With more than 500 professionals in the Group and a sizeable 150-manned research & development division, we help businesses keep pace with technological advances and continue to search for optimum solutions in developing highly advanced and specialized software solutions which can be customized to our clients current and future requirements.

# LOCAL SUPPORT SERVICES

PT IFCA Consulting Indonesia established in Indonesia since 1995. Now we had two offices at Jakarta and Surabaya with 65 professional local supports in Indonesia. An investment in our software is never complete without a comprehensive after sales support. As the owner and original developer of the software, we are privileged to provide such effective support services.

# LOCAL CUSTOMIZATION

We pride ourselves in providing the market with comprehensive & industry-specific package software that will meet a very high percentage of functions & features required by the market.

However, we recognize that some customers will have their own individual unique requirements, contrary to standard industrial practices that will require a certain degree of local customization. We are again privilege to be able to provide such services as we are the owner and original developers of the software.



### PROVEN INTEGRATED SOFTWARE

It has taken us more than a decade to master this art of integration and that is precisely what differentiates our software from other stand-alone packages. Our range of industry-specific application software packages has being evaluated and endorsed by professionals in the industries. With more than 1000 customers in the region including large public-listed companies and a decade of continuous enhancements, you can be assured that the software design, features and functions have being well tested in their respective industries. You are investing in a fully integrated, industry-specific and proven software that has taken us years of research and development and industry knowledge to achieve. Our software is designed on accounting foundation that conforms to Generally Accepted Accounting Principles.

Today, the Group has more than **1.000 established customers** worldwide. With our strong commitment to our research & development, we are confident of continuing our growth into the future and to take our proven software solutions to the global market.

Over the years, our software solutions have been well received and recognized by satisfied customers and the IT industry.

We are very honored to be awarded with the following awards:

- 1992 IBM Business Partner New Customers Leadership Award
- 1994 IBM Business Partner New Customers Leadership Award Top IBM RISC System/6000 Business Partner IBM Application Solution Award IBM Exemplary Customer satisfaction PIKOM IT Award – Malaysian IT Product of the Year (*"D'Hotel"* software) (*PIKOM is the Association of the Computer Industry of Malaysia*)
- 1995 IBM Business Partner New Customers Leadership Award IBM Application Solution Award - (*"D'Developer"* software) MIDA Pioneer Status
- 1997 PIKOM IT Achievement Award (Export Achievement)
- 1998 MSC (Multimedia Super Corridor) Status



Our success was built on the following specialized products developed using the latest object oriented technology ("Power Builder"), a Windows-based dient-server and E-Commerce Enabled technology.

# 1. PROPERTY+ - (Integrated Property Development / Management System)

This comprehensive and fully integrated software was developed specifically for the property development and property management companies. The strength is in its ability to track front-end activities such as prospecting, sale activities, installment payment and documentation up to handing-over to the property management company. The software helps to track prospective tenants, tenancy management, tenancy receivables with service charge, overtime & other billing, amortization schedule, customer services, maintenance management, purchasing, inventory control, fixed assets and back-end financial accounting with the capability of tracking project costing and activity-base-costing (ABC) for multiple companies, multiple projects and property type.

# 2. ASSET/ESTATE+ (Integrated Asset/Estate Management)

Asset/Estate management is a business process and a decision-making framework that covers an extended time horizon, draws from economics as well as engineering, and considers a broad range of assets. The asset management approach incorporates the economic assessment of trade-offs among alternative investment options and uses this information to help make cost-effective investment decisions

# 3. CONTRACT + (Integrated Project Management System)

This product facilitates and automates project costing from the project tendering all the way to the final project hand-over stage. It is a cost effective business solution that supports tracking, budgeting and administrating project-based activities within and beyond an enterprise environment. The software helps to track tender information, scheduling, progress claim, material, labor and plant & machinery usage, maintenance of equipment, purchasing, inventory control, fixed assets and back-end financial accounting with the capability of tracking project costing and activity-base-costing (ABC) for multiple companies and multiple projects.

# 4. <u>D'CLUB- (Integrated Club Management System)</u>

This integrated software provides facilities from membership management, food & beverage sales management (POS), golfers' handicap tracking to back-end financial accounting and reporting.

# 5. <u>Theme Park Ticketing and POS System</u>

Integrated Ticketing System is comprehensive management business solution covering from Ticket Counter, Entrance, Billing, F & B, Merchandise shop, Rental, Maintenance, and up to Financial & Accounting. It's the best management tool helping to achieve the highest return and maximizing profits while maintaining & increasing guest satisfaction.

# 6. CONSOL+ (Integrated Consolidation Management System)

The integrated software that serves the purpose of consolidating accounts across a multi-tiered company structure as required under the Companies Acts and International Accounting Standard.

# 7. <u>D'Hotel / D'Resort – (Integrated Hotel & Resort Management System)</u>

This hotel management information system caters for the entire need of a hotel operation with full integration with food & beverage "Point-Of-Sale" (POS) management, PABX & electronic key lock interfaces as well as back-end accounting & reporting functions.



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### Some of our prestigious customers include :

### **INDONESIA**

### Acatya Multi Sentosa

- Grand Senopati Apartment and Arcade
- Ade Pede Realty
  - The Royal Olive Residence

### \* Adhi Persada Realti (Adhi Karya Group)

- Cimone City Tangerang
- The Taman Dhika Cibubur
- The Taman Dhika Sidoarjo
- The Taman Dhika Cinere
- Mandau City Duri Riau

#### Adhi Persada Properti (Adhi Karya Group)

- Adhi Graha
- Apartemen Taman Melati Margonda
- Perumahan Taman Melati Sawangan
- Perumahan Graha Kalimas 1,2,3&4
- Kavling Sawangan
- Kavling BT 3/1
- Menara MTH
- Ruko Grand Melati Sawangan
- Ruko Grand Kalimas
- Salemba Residence Apartment
- Town House Taman Melati Residence
- Town House Melati Regency

#### Alfa Retailindo (Carrefour Express)

- Aneka Bina Lestari
  - FX Residence

### Anpa Internasional

Wisma Antara

### Antilope Madju Puri Indah

- Puri Indah Mall
- The Windsor Apartments
- Pasar Puri Indah
- Puri Indah Real Estate

#### Arthaloka Indonesia

Gedung Arthaloka

### Artoda Karya Gemilang

Trade Center Star Square Manado

### Artisan Surya Kreasi

- Housing at Pakuwon
- Bandara Mega Wiratama (Wiraland Property Group)
  The Arcadia Square
- Bangun Investa Graha
  - Casagoya Residence
  - Apartemen Cilandak Residence
- Bekasi Fajar Industrial Estate
  - Kawasan Industrial Esate Bekasi Fajar

- Bella Indah Gapura (Gapura Prima Group)
  GP Plaza Gatot Subroto
- Bhakti Alam Sentosa (Wiraland Property Group)
  South City
- Bhumi Mega Wibawa (Wiraland Property Group)
  Medan Utara City
- Bima Sakti Mahawira (Wiraland Property Group)
  The Adamaris Residences Medan
- Bimasakti Nusantara Lestari (Wiraland Property Group)
  - Evergreen Luxury Home Medan
- Bina Nusantara Raya
  - Grand Bekasi
- Bona Widjaja Gemilang (Agung Podomoro Group)
  The Pakubuwono View
- Bright Honey Lady
  - The Honey Lady Office Building
- Buana Makna Wira (Wiraland Property Group)
  Menteng Indah Residences Medan
- Buana Pacifik International
  Apartemen Gayanti
- Bumi Serpong Damai Course
- Cakra Kelola Lestari (Agung Podomoro Group)
  Trade Mall Seasons City
- Cakrawala Nusa Dimensi (Kalindo Group)
  Bekasi Timur Regensi
- Cakrawala Sakti Kencana (Golden Flower Group)
  Paragon Mall Semarang
- \* Carrefour Indonesia / Trans Retail Indonesia
- Circuss Waterpark Bali

#### Colliers International Indonesia

- East Coast Residence
- Water Place Residence
- Premier Qualitas Indonesia Estate Management
- Graha Pangeran Surabaya

### Cowell Development Tbk

- Melati Mas Residence (BSD)
- Serpong Park (BSD)
- Bukit Serpong Mas
- Bilabong (Bogor)
- Buaran
- Borneo Paradiso (Balikpapan)
- West Mark Apartment



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- Damai Indah Golf & Country Club
- De Bale Properti Lombok
  - Monthong Residence Lombok
  - Sukarindik Residence Tasikmalaya
- Depok Cipta Sejati (Cempaka Group)
  Green Lake View Apartment
- Deyon Resources
  Mall Teras Kota Serpong
- Dinamika Karya Utama (Gapura Prima Group)
  CBD Serpong
- Dinamika Raya Prima
- Biznet Techno Village
- Drei Indonesia
  - Deutsche Bank Building
- Dwikarya Langgeng Sukses
- Harvest City
- Esta Sarana Lestari
  - Apartment Bintaro Park View
- Fajar Surya Perkasa
  Apartment Sky Terrace Daan Mogot
- First Jakarta International
  - Indonesia Stock Exchange Building
- Gading Raya Padang Golf & Club
- \* Gading Selaras
  - Gading Greenhill Apartment
- Garuda Mltra Sejati
  - Jogja City Mall
- Gracia Griya Kencana
  - Newton Palace Bandung
- Gunawangsa Investindo
  Gunawangsa Apartment Surabaya
- Graha Andrasentra Propertindo
  The Jungle Water Park
- Graha Lestari Internusa (Golden Flower Group)
  Asia Financial Center
- Grahaniaga Tatautama
  - Grahaniaga Office Tower
- Griya Emas Sejati (Agung Podomoro Group)
  CBD Pluit

- Griya Idola
  Wisma Barito Pacific
- Hardaya Widya Graha
  Grand City Mall & Convention Center Surabaya
- Harmas Jalesveva
  Admiralty Residence
- Indonesia Paradise Island
  Beach Walk Mall Bali
- Inten Cipta Sejati (Cempaka Group)
  Apartemen Green Park View
- Interkarya Serasi (Agung Podomoro Group)
  The Pakubuwono Residence
- Jakarta Baru Cosmopolitan
  Gading Raya Padang Golf & Club
- Jakarta Land
  - Wisma Metropolitan I & II
  - World Trade Center (WTC and WTC2)
- Jasa Sukses Mandiri
  Mall Top 100 Tembesi Batam
- Jakarta Realty (APG & JakPro Group)
  Thamrin City
- Karya Cantika Kusuma
  - Bukit Golf Riverside Cibubur
- Karya Utama Perdana (Agung Podomoro Group)
  Blok M Square
- Kaw. Industri Jababeka & Jababeka Infrastruktur
  Kawasan Industri Jababeka
- Kepland Investama (Keppel Land Group)
  International Financial Centre
- KSO PT Pelaksana Jaya Mulia & PT Alam Jaya Perkasa
  Puri Park View
- KSO PT Solomon Moto Nasional & PT Alam Jaya Perkasa
   Sunter Park View
- Lestari Mahadibya (Summarecon Group)
  Summarecon Mall Serpong
- Mahkota Berlian Sakti ( Cowell Group )
  Perumahan Purimas Surabaya
- ✤ Mega Biru Selaras
  - Circuss Waterpark Bali



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- \* Megalopolis Manunggal Industrial Development
  - Kawasan Industri MM2100
  - MM2100 Hotel & Service Apartment
- Mekar Armada Jaya
  - Artos Mall Magelang
- Metafora International (AKR Land Group)
  - Nusa Dua Golf Resort Bali
- \* Menara Anugrah
- Menara Anugrah

### Menara Astra

- Menara Astra Office Building
- Apartment Astra Residences
- \* Menara Perkasa Margahayuland
  - The Kencana Apartment
- Menara Permata Property (Margahayuland Group)
  Holiday Inn Express Bali

#### Menara Prambanan

- Shopping Mall Poins Square
- Apartemen Poins Square

#### \* Menteng Prada Huni

- Apartment Menteng Prada
- Mall Menteng Prada

### Metropolitan Kentjana Tbk

- Pondok Indah Mall 1 & 2
- Office Wisma Pondok Indah 1, 2 & 3
- Apartment Golf Pondok Indah 1, 2 & 3
- Perumahan Pondok Indah
- Perumahan Villa Pondok Indah
- Perumahan Villa Hijau
- Perumahan Villa Kébun Jeruk

#### \* Metropolitan Land

- Grand Metropolitan Bekasi
- Mall Metropolitan Bekasi

### \* MidPlaza Prima

- MidPlaza Building I & II
- \* Mitra Abadi Sukses Sejahtera (Gapura Prima Group)
- Belmount Residences

### Mitra Megah Sentosa

Metro Residence Sentul

### Mitra Sejati Makmur

- Green Serpong Residence
- \* Mitra Sindo Sukses (Keppel Land Group)
  - Cakung Township Industrial Estate
  - Jakarta Garden City

- Morindo Masindo (Golden Flower Group)
  Central City Semarang
- \* MT Haryono Residences
- Multiroyal Nusajaya
  Aditya Mansion Apartment
- Musi Lestari Indo Makmur
  Palembang Indah Mall
- Mustika Taman Olympic
  Mall Olympic Garden Malang
- Nusa Jaya Prima
  Augas Desidence
  - Ayana Residences Jimbaran Bali
  - Nusantara Prospekindo Sukses
- The Oasis Superblock
- Pacific Place Jakarta
  - Pacific Place Mall
  - Apartemen Pacific Place Residences
  - One Pacific Place Office Tower
- Pakuwon Darma
  - Housing at Pakuwon City
  - Housing at Pakuwon Indah
- Pakuwon Jati
  - Housing at Pakuwon City+
- Palu Graha Sejahtera
  - Palu Grand Mall
- Pancoran Riverside Aparment
- \* Pantai Indah Kapuk Corse
- Patra Jasa
  - Patra Jasa Office Tower
- \* Perdana Gapuraprima Tbk (Gapura Prima Group)
  - Perumahan Bukit Cimanggu Indah
  - Perumahan Anyer Palazzo
  - Perumahan Metro Cilegon
  - Apartemen Kebagusan City
- Permata Margahayuland (Margahayuland Group)
  - Parahyangan Office Park Bandung
- \* Pertamina Retail SPBU Owned By Pertamina
- Pesonapharma Alam Elok
  - Bintaro Entertainment Complex



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- Pimamas
  - Wartawangsa Residence
- Pluit Propertindo (Agung Podomoro Group) ٠ Emporium Pluit Mall
- ٠ PPRS Apartemen Istana Harmoni Apartemen Istana Harmoni
- PPRS Gedung Menara Kuningan

#### Premier Qualitas Indonesia ٠

- La Vanoise Village (Bukit Sentul)
- Central Park (Kota Wisata)
- Premier Residence
- Premier Pavilion
- Les Belles Mansion
- Pinang Ranti Mansion
- Kayu Putih Residence
- Fontainebleau
- Taman Provence
- Premier Park
- Premier Golf

### Prima Aditama Int'l Development

Apartemen The Plaza Residences

### Prima Buana Internusa (Agung Podomoro Group)

- Podomoro City Central Park Office Central Park Residences Apartemen Royal Mediterania Garden Apartemen Mediterania Garden Residences 1 Apartemen Mediterania Garden Residences 2 Apartemen Season City
- Apartemen Mediterania Boulevard Residences
- Apartemen Mediterania Marina Residences
- Apartemen Mediterania Palace Residences Apartemen The Jakarta Residence
- Apartemen Sudirman Park
- Apartemen Kalibata Residences
- Apartemen Thamrin Residences Apartemen Cosmo Terrance
- Apartemen Permata Hijau Residences
- Apartemen Gading Nias Residences
- Apartemen The Lavande Residences
- Apartemen Denpasar Residences
- Apartemen Green Bay Pluit
- Apartemen Green Lake Sunter
- East ParK Apartment
- Grand Emerald Apartment
- Thamrin Executive Residences

#### Propindo Sedayu

Apartemen Margonda Residences

- ٠ Puri Dibya Property Mall Margo City
- ٠ Putera Mataram Mitra Sejahtera Plaza Ambarukmo - Yogyakarta
- ٠ Retail Estate Solution (Group Kawan Lama) Mall Living World Alam Sutera
- ٠ Sambandha Wahana Development Apartment Highpoint Surabaya
- ٠ Sandi Mitra Selaras (Cowell Group) West Mark Apartment
- Santosa Mitra Kalindo Ayani Megamal Pontianak
- Sartika Cipta Sejati (Cempaka Group) ÷
  - Green Lake View
- Satria Pusaka Permata Perkasa (Cowell Group) ٠ Lexington Residence
- Sendico Wiguna Lestari (Gapura Prima Group) ÷ Bellagio Mension
- Sentral Supel Perkasa (Keppel Land Group) BG Junction Mall Surabaya
- Sepinggan Sarana Utama ٠ B Square Balikpapan
- Sinar Balikpapan Development Superblock Balikpapan City Centre
- Sinar Grahamas Lestari ٠ Altira Business Park
- Srihapan Mega Persada ٠
  - The Suites Tower @ PIK
- ٠ Strata Kelola Utama Apartemen Puncak Permai Surabaya
- ٠ Suluh Dwipantara
  - Batavia Apartment
- Sun Heritage Gapuraprima
  - The Sun Heritage Condotel Bali
- Suryamas Dutamakmur Tbk ٠ Rancamaya Golf Estate
- Prima Kelola Sukses (Agung Podomoro Group) •••
  - Pusat Grosir BloK B Tanah Abang



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### Tajur Surya Abadi

- Royal Tajur
- Supermall Karawaci
  - Supermall Karawaci
  - E-Centre
  - U Residence Apartment

# Summarecon Agung Tbk. (Summarecon Group) Mal Kelapa Gading I, II, III & V

- La Piazza
- Gading Food City

### \* Taman Dayu Golf (Ciputra & Sampoerna Group)

#### Tangcity Management

Super Block Tangerang City

### Teguh Metta Internusa

Super Block Nagoya Hill Batam

### Tribandhawa Binasarana

Plaza Kalibata

### Triputra Karya Agung

- Gren Horizon Bandung
- Union Perkasa Wisesa (AKR Land Group)
  Wisma AKR

### Wahana Agung Indonesia

Ancol Beach City Lifestyle Mall

### Wahana Agung Indonesia Property

- Town Office Home Office
- Sentra Industri Terpadu Tahap I,II & III
- Elang Laut Residences Ruko Elang Laut Boulevard
- Signature Office Tower
- Signature Condominium

### Wangsa Dharma Properti

- Saladin Mansion Apartment
- The Great Saladin Square
- Wenang Permai Sentosa (AKR Land Group)
  Grand Kawanua City (Manado)

#### Wika Realty

- The Hive @ Tamansari
- The Heritage Tamansari Bandung
- Tamansari Kahyangan Kendari
- Grand Tamansari Samarinda
- De Papilio Tamansari Surabaya
- The Lagoon Tamansari Manado
- Udeng Residence Bali

### Wiranusa Grahatama

Pearl Garden Apartemen & Town House

#### Wisma Keiai

Wisma Keiai Office Building

### Wulandari Bangun Laksana

- E Walk Mall
- Apartemen Ruby Tower
- Ruko Balikpapan Super Block



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### MALAYSIA

- ٠ Airside Hotel
- ÷ Angkasa Hotel
- ŵ Aseania Resort
- ÷ Balau Village Resort
- ÷ Bayu Beach Resort
- **\*** Blue Bay Hotel, Lumut
- ÷ Beringgis Beach Resort
- ÷ Berjaya Land Berhad
- ÷ Bintang Warisan Hotel
- ÷ **Brisdale Hotel**
- ÷ Castle Plaza Hotel
- **\*** Casualina Hotel
- ÷ **Clearwater Sanctuary Resort**
- ÷ Costa Rica Apartment
- ÷ Crystal Crown Chain of Hotels
- ÷ Crystal Crown, Johor
- ŵ Crystal Crown, KLIA
- ÷ Crystal Crown, Petaling Jaya
- ÷ Desa Lagoon Resort
- ÷ Era Hotel
- ÷ Financial Park (Labuan) Sdn Bhd
- ÷ Furama Hotel
- ÷ Genting View Resort
- ÷ Genting View Apartment
- **\*** Grand Continental Chain of Hotels
- ÷ Harvard Golf and Country Resort
- ٠ Hotel City Bayview, Melaka
- ÷ Hotel Continental
- ÷ Hotel Katarina
- ÷ Hotel Naza, Melaka
- ÷ Hotel Puri
- **\*** Hotel Seri Costa
- ÷ Hotel Sofitel Palm Resort
- ÷ Hotel 1926
- \* Hap Seng Properties Development Sdn Bhd
- ÷ IBA Resort
- ÷ Impiana Resort, Cherating
- **\*** Jerejak Resort & Spa
- ÷ Kingwood Inn
- ÷ KLCC Urusharta Bhd.- Petronas Tower,
- ÷ Kuala Lumpur Golf &/ Country Club (KLGCC)
- ÷ **Kuching Park Hotel**
- ÷ Laguna Beash Resort
- ÷ Langkawi Yatch Club
- Legend Inn, Taiping **\***
- ÷ Lucky Hotel
- ÷ Lintasan Mayang Development Sdn Bhd
- ÷ Mar Vista Resort
- ٠ Meris Sri Layang Resort
- ÷ MK Land Holdings Berhad
- ÷ M-Suites Hotel
- ŵ NAZA Hotel, Penang
- ÷ Negara Properties (M) Sdn Bhd
- ÷ Pantai Parimura
- $\dot{\mathbf{v}}$ Pelican Hotel
- ÷ Pens Travelodge Hotel
- ٠ Plaza Hotel

- ÷ **Promenade Apartment Suites**
- ٠ Puduraya Hotel
- . Rajah Court Hotel
- $\dot{\mathbf{v}}$ Regency Sentosa Hotel
- ٠ Rompin Beach Resort
- ٠ Royal Mulu Resort
- $\dot{\mathbf{v}}$ S P Setia Berhad
- ŵ Sabaland Construction Sdn Bhd
- ٠ Sepang Permai Sdn Bhd
- ٠ Sin Heap Lee Development
- Starwberry Park Resort ٠
- ٠ Straits Meridian Hotel
- . Sucasa Service Aparment
- ÷ Summit Hotel
- ٠ Summit Hotel, USJ
- . Syuen Hotel
- ÷ Taiping Resort
- $\dot{\mathbf{v}}$ Tang Dinasty Hotel
- ٠ Tanjung Bungah Beach Hotel
- ÷ Telang Usan Hotel
- . Teluk Dalam Resort
- ٠ The Maple Suite
- ٠ Travelodge Hotel
- Tropicana Golf & Country Club ٠
- ٠ **Oriental Crystal Hotel**
- Quality Hotel City Center KL ٠
- Quality Hotel Shah Alam ٠
- ٠ YTL Group of Hotel

# **KUALA LUMPUR**

Government

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- ••• Perbadanan Kemajuan Ekonomi Negeri Johor
- Perbadanan Kemajuan Ekonomi Negeri Perak •••
- ٠ Perbadanan Kemajuan Negeri Selangor
- ÷ Perbadanan Pembangunan Bandar

# **KUALA LUMPUR**

Public Listed Companies

Arab Malaysian Corporation Berhad ٠  $\Leftrightarrow$ Arab Malaysian Development Berhad Asiatic Development Berhad

Austral Amalgated Berhad

Bandar Sunway Berhad

Bolton Properties Berhad

Brisdale Holdings Berhad

Cekap Holdings Berhad

Country Heights Berhad

IJM Corporation Berhad

Kumpulan Guthrie Berhad

Gula Perak Berhad

**Hicom Berhad** 

**IOI** Berhad

Ireka Berhad

Damansara Realty Berhad

Far East Consortium (M) Ltd

Kemayan Corporation Berhad

Kuala Lumpur Industries Holdings Berhad

**Boustead Holdings Berhad** 

Ayer Hitam Berhad

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- ÷ Damansara Realty Berhad
- ٠ Far East Consortium (M) Ltd Gula Perak Berhad •••
- $\diamond$ Hicom Berhad
- ÷
- Kemayan Corporation Berhad ÷ IJM Corporation Berhad
- IOI Berhad ÷
- ÷ Ireka Berhad
- ••• Kuala Lumpur Industries Holdings Berhad
- Kumpulan Guthrie Berhad ÷
- Kumpulan Mahajaya Berhad ٠
- Land and General Berhad ٠
- ••• Larut Corporation Berhad
- $\diamond$ Leader Universal Holdings Bhd
- ÷ Lion Group of Companies
- $\diamond$ Malaysia Pacific Land Berhad
- $\diamond$ Malaysian Mosaics Berhad
- ٠ Malaysian Plantations Bhd
- ÷ Pinwang Sdn Bhd
- ÷ Plenitude Holdings Sdn Bhd
- ÷ PNS Development Sdn Bhd
- ÷ PNSB Acmar Sdn Bhd
- ÷ Poh Brothers Realty (M) Sdn Bhd
- ٠ PPC Glomac Sdn Bhd
- ٠ Prima Sixteen Sdn Bhd
- ÷ Prolink Development Sdn Bhd
- ÷ Property Village Sdn Bhd
- Proside Sdn Bhd ÷
- ÷ Prospell Development Sdn Bhd
- ٠ Puncak Dana Sdn Bhd
- ٠ Raine, Horne & Zaki Leisure Sdn Bhd
- Rakyat Corporation Sdn Bhd ŵ
- RB Development Sdn Bhd ŵ
- ÷ Redztikah Sdn Bhd
- ÷ Regalmont (Sabah) Sdn Bhd
- ŵ Relau Systems Sdn Bhd
- ŵ Restu Harmoni Sdn Bhd
- ٠ Rhombus Sdn Bhd
- ÷ Ribar Permai Development Sdn Bhd
- ÷ Rohas Sdn Bhd
- ٠ Samudra (M) Sdn Bhd
- ÷ Selaman Sdn Bhd
- Selegie Tower Sdn Bhd ٠
- Sepang Permai Sdn Bhd ÷
- ŵ Serandau Sdn Bhd
- ŵ Seremban Two Sdn Bhd
- ٠ Setia Haruman Sdn Bhd
- ٠ Sime Darby Land Sdn Bhd
- ÷ S Sin Yik Development Sdn Bhd
- ŵ Soon Teik Development Sdn Bhd
- ٠ Setia Haruman Sdn Bhd
- ÷ Sime Darby Land Sdn Bhd
- Sin Yik Development Sdn Bhd ٠
- ٠ Soon Teik Development Sdn Bhd
- ÷ South East Best Sdn Bhd
- ٠ Sri Sathanas (M) Sdn Bhd
- ٠ Subang Perdana Mgmt Sdn Bhd •••
- SP Boon Seng Property Sdn Bhd

- ••• SP Setia Project Mgmt Sdn Bhd
- \* Sri Kelangkota Sdn Bhd
- $\dot{\mathbf{v}}$ Success Villa Sdn Bhd Sun Earth Management Sdn Bhd
- ÷ Sungei Way Construction Sdn Bhd
- ÷ Suremax Sdn Bhd
- ÷ Syarikat Bandar Baru Tampoi Sdn Bhd
- ÷ Syarikat Kemajuan Jerai Sdn Bhd
- $\dot{\mathbf{v}}$ Syarikat Maju Perak
- ÷ Syarikat Maluri Sdn Bhd
- $\dot{\mathbf{v}}$ Syarikat Pembinaan Woh Heng Sdn Bhd
- ÷ Syarikat Peruda (NS) Sdn Bhd
- ÷ Syarikat UDA Wilayah Utara, Pahang
- ÷ ykt. Kemajuan Pegawai Kerajaan Sdn Bhd
- ÷ Sykt. P'binaan & P'rumahan Tabung Haji
- $\dot{\mathbf{v}}$ Taiko Properties SDn Bhd
- Tajo Project Management Sdn Bhd ÷
- ÷ Taman Industries Selangor Sdn Bhd
- ÷ Taman UDA Murni Sdn Bhd, Terengganu
- ÷ Tanda Damai Sdn Bhd
- ÷ Tanming Raya Management Sdn Bhd
- ÷ TBT Management Services Sdn Bhd
- ÷ Teh Teng Seng Realty Sdn Bhd
- $\dot{\mathbf{v}}$ Tempo Rekaan Sdn Bhd
- TH Properties Sdn Bhd ÷
- ÷ The Harbour Front Pte Ltd (PSA Corp)
- ÷ Thong Sin Development Sdn Bhd
- Tiara Etika Development Sdn Bhd ÷
- ÷ Titijaya (M) Sdn Bhd
- ÷ Torie Management Sdn Bhd
- ÷ Totalap Sdn Bhd
- Transcyber Sdn BhdUDA Holdings Sdn Bhd ÷
- Udapec Sdn Bhd, KL ÷
- Vega Builders Sdn Bhd ÷
- ÷ Villa Genting Sdn Bhd
- ÷ Wembley Industrial Holdings Berhad

CH & Sons Development Sdn Bhd

Ireka-Chang Sheng Developemnt Sdn Bhd

Pan Pacific Construction Holdings Sdn Bhd

Lintasan Mayang Development Sdn Bhd

- ÷ Woolley Development Sdn Bhd
- Worldwide Holdings Berhad ÷

Dapan Holdings Sdn Bhd

Malaysian Mosaics Berhad

Pan Far Eastern Sdn Bhd

Smiths Gore Sdn Bhd

Ramajuta Properties Sdn Bhd

Regalmont (Sabah) Sdn Bhd

Wong Chik Lim Holdings Sdn Bhd

Financial Park Labuan

÷ Zupax Sdn Bhd

KTI Sdn Bhd

Motif Sdn Bhd

### SABAH Applied Construction & Engineering (M) Sdn

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### PENANG

- Asas Dunia Bhd \*
- Asiatic Land Development Sdn Bhd
- Azmi & Co. Sdn Bhd  $\Leftrightarrow$
- Bertam Properties Sdn Bhd  $\dot{\cdot}$
- Bilsys Sdn Bhd ٠
- ٠ C. M. LIM Sdn Bhd
- \* Chitacon Development Sdn Bhd
- Chong Company Sdn Bhd  $\dot{\mathbf{v}}$
- $\dot{\cdot}$ CP Land Sdn Bhd
- Darulaman Realty Sdn Bhd  $\Leftrightarrow$
- $\diamond$ E & O Property (Penang) Sdn Bhd
- ÷ Eden Ferringhi Resort Sdn Bhd
- $\dot{\cdot}$ Eupe Corporation Bhd
- $\dot{\mathbf{v}}$ Fabina Development Sdn Bhd
- \* Fasda Heights Sdn Bhd
- Geo Valley Sdn Bhd  $\Leftrightarrow$
- $\dot{\cdot}$ Gurney Plaza Sdn Bhd
- Heavenly Heritage Sdn Bhd ٠
- ٠ Hunza Properties Bhd
- \* Ideal Homes Sdn Bhd
- $\diamond$ Jesin Construction Sdn Bhd
- $\dot{\mathbf{v}}$ JKP Development Sdn Bhd
- Kejora Harta Bhdv  $\Leftrightarrow$
- $\dot{\mathbf{v}}$ Keladi Maju Bhd
- ÷ Kinta Properties Sdn Bhd
- $\dot{\cdot}$ Kompleks Bukit Jambul Sdn Bhd
- $\dot{\mathbf{v}}$ Koperasi Tunas Muda Sdn Bhd
- $\div$ Kulim Techno City Sdn Bhd
- Kulim Technology Park Corporation  $\Leftrightarrow$
- Leader Garden Sdn Bhd  $\dot{\cdot}$
- ÷ Logic Synergy Sdn Bhd
- $\div$ MajuPerak Bhd
- $\dot{\mathbf{v}}$ Malvest Project Management Sdn Bhd
- $\dot{\mathbf{v}}$ Masmeyer Holdings Sdn Bhd
- $\div$ MechMar Relau Estate Sdn Bhd
- ÷ Meda Complex Sdn Bhd
- ÷ MTT Properties Sdn Bhd Alshem Sdn Bhd
- ÷ Nusmetro Development Sdn Bhd
- ••• **OSK Properties Sdn Bhd**
- ÷ Palmex Industries Sdn Bhd
- Para Development Sdn Bhd ÷
- Paramount Property Utara Sdn Bhd ÷
- PDC Setia Urus Sdn Bhd ÷
- Pembangunan Bandar Mutiara Sdn Bhd ÷
- ٠ Penas Holdings Bhd
- Pensutera Development Sdn Bhd •••
- ÷ Perlis SEDC
- ٠ Peruda Kedah Sdn Bhd
- ÷ PJD Eastern Land Sdn Bhd
- ÷ PLB Land Sdn Bhd
- ÷ Seraimas Bina Sdn Bhd
- ÷ Seraimas Bina Sdn Bhd
- ÷ Signature Homes Sdn Bhd
- Sin Yik •••

- Southern Twin Sdn Bhd •
- ••• SP Boon Seng Sdn Bhd
- SPK Homes Sdn Bhd ٠ ٠
- Superboom Projects Sdn Bhd
- ••• Taiko Properties Sdn Bhd
- ÷ Tambun Indah Sdn Bhd
- Teh Teng Seng Sdn Bhd •••

### SARAWAK

- ÷ Advance Synergy Realty Sdn Bhd
- ••• Besthouse Development (M) Sdn Bhd
- ••• CMS Property Development Sdn Bhd
- Daya Perumahan Sdn Bhd  $\diamond$
- $\diamond$ Desa Ilmu Sdn Bhd
- $\diamond$ Fabulous Enterprise Sdn Bhd
- ÷ Ibraco Development Realty Sdn Bhd
- ÷ Junda Realty Sdn Bhd
- $\diamond$ Merces Builders (S) Sdn Bhd
- ÷ Miri Housing Development Realty Sdn Bhd
- ••• MJC City Development Sdn Bhd
- ٠ Pan Far Eastern Sdn Bhd
- ••• **RB** Development Sdn Bhd

### PHILIPPINES

- Alsons Land ٠
- ••• Atrium Hotel
- ÷ **Baguio Country Club**
- ٠ Bavview Park Hotel
- **BLP** Leasing ٠
- ••• Calmar Land
- Camella & Palmera Homes •••
- ÷ Camella & Palmera Home
- ٠ Canyon Woods Resort
- Century Int'l Chain of Hotels ÷
- ÷ **City Spring Resort**
- Club Panoly Resort ÷
- Club Punta Fuego ÷
- ٠ Delfin Hermanos

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- Extraordinary Corporation  $\diamond$
- ÷ Filinvest Dev Corp – Alabang
- ŵ **Filsystem Construction**
- ٠ Fort Bonifacio Development

Golden Peak Hotel & Suites

Lfm Properties Corporation

Monark Construction Corp

Greenfield Development Corporation

÷ Grand Boulevard Hotel Greenland Resort

Hidden Vale Club

**Imperial Palace Suites** 

LG Construction Inc.



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- Networld Hotel ٠
- Orchard Golf & Country Club. •••
- Orchids Garden Suites Hotel •••
- Permanent Homes Incorporated  $\dot{\mathbf{v}}$
- ÷ Phils Village Hotel
- Quadrillion \*
- $\dot{\mathbf{v}}$ Rentacolor
- $\dot{\mathbf{v}}$ San Miguel Properties Phils. Inc.
- Stateland Investment Corporation ٠
- The Shang Grand Tower ٠
- $\dot{\mathbf{v}}$ The Shangri-la Plaza Mall
- ••• **Tiara Oriental Hotel**
- $\dot{\mathbf{v}}$ Tower Club
- Universal Rightfield Prop & Holdings Inc. ٠

### **CHINA**

- Beijing Home Finder Consultants Ltd •••
- Beijing Kingsley Property Co Ltd ••• (Keppel Land Beijing)
- \* ChengDu Hillwest Property Co Ltd (Keppel Land Chengdu)
- Shanghai Mingfeng Property Co Ltd ٠ (Keppel Land Shanghai)
- Shuion Land Co.Ltd •••

### SOUTH AFRICA

- Botswana Housing Corporation, Botswana \*
- Kopanong Resort ٠
- Legacy Golf ٠
- Montclair Lodge •••
- ٠ National Housing Enterprise, Namibia
- ٠ Naval Hill Lodge
- ٠ Pinhigh Golf
- ٠ Richard Bay Lodge
- Transnet Housing, Johannesburg ٠
- ٠ Usher International Property, Cape Town

### SINGAPORE

- Alstom Power Singapore Pte Ltd
- \* Automobile Association of Sinagpore
- Changi Airport Recreation Club ٠
- ••• Change Sailing Club
- $\diamond$ De-Décor Singapore Pte Ltd
- $\dot{\mathbf{v}}$ Goldvein Pte Ltd
- ٠ Ho Bee Investment Ltd
- Holandse Club Sinagpore ٠

- Kallang Development Pte Ltd ٠
- Keppel Land Watco. Co. Ltd ٠
- ••• Keppel Land International Limited
- Koh Brothers Development Pte Ltd ٠
- ٠ Mapletree Investments Pte Ltd ٠
- National University of Sinagpore
- ٠ MCL Land Limited
- ٠ **Orchid Country Club** ٠
- Raffles Country Club ÷
- Raffles town Cluyb Singapore Sijori resort (Sentosa) Singapore ٠
- Singapore Orchid Country Club •••
- ÷ Singapore Island Country Club
- Takasago Thermal Engineering Pte Ltd ٠
- $\dot{\mathbf{v}}$ The Singapore Island Country Club
- ٠
- The Tanglin Club
- Transview Golf & Country Club ٠
- ٠ Warren Golf & Country Club

### AUSTRALIA

Sanctuary Coves Resort

### MALDIVES

- Fun Resort
- ÷ Holiday Resort
- Paradise Resort ٠
- **Royal Island Resort** ٠
- ••• Sun Resort
- Villa Group Resort

### THAILAND

- ✤ Laem Chabang
- President Gold and Country Club ٠
- ٠ Royal Bangkok Golf Club
- Wiang Inn Hotel, Chiang Rai •••

### VIETNAM

- Anna Mandara Resort, Nha Trang
- ••• Anna Mandara Resort, Ninh Vanh Bay
- Anna Mandara Villa, Dallat ٠
- Hanoi Club, Hanoi \*
- ٠ Sedona Club, Ho Chi Minh City



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# Selected Significant Customers Success Stories

# Petronas Twin Towers – Malaysia

Petronas Twin Towers' management company, KLCC Urusharta Bhd, appointed one of big 5 consultants to evaluate integrated business solution that suits the businesses and operations of Petronas Twin Towers. The software must be able to management various types of properties, such as office buildings, shopping malls, reserved parking, storages, signage, etc. The system must also be able to interface with their intelligent building devices. After 2 - 3 years of international bidding, finally IFCA – D'Developer was chosen for its software integration, property specialization functions and features, proven track records and after sales supports and services. High investment in the Research and Development and capability to customize to suit their requirements, including interfacing to their intelligent devices also contributed to this success.

# Keppel Land International - Singapore

Keppel Land International was using Minicom, software from North America. However, Minicom was not Y2K compliant. In 1997 Keppel searched for replacement. IFCA was one of the 5 international companies that bided for the project. After almost two years of evaluation and detail walked through of the system, finally IFCA D'Developer was selected to replace Minicom. Plus, due to its ease of consolidation, implementation, maintenance, staff transfer and, most importantly, cost saving, IFCA's software is used as a standard platform for Keppel Land International worldwide projects, for example, Kepland Investama in Jakarta (BCA Building) – D'Developer, Sedona, Saigon Center in Vietnam – D'Club and other project in Singapore, Thailand, The Philippines. Next, IFCA software will be implemented in China.

# San Miguel Property – Philippines

San Miguel Property Inc. is a subsidiary of San Miguel Group that focuses in Property Management and Development. Prior to 1997, their Beer Division purchased SAP. San Miguel Property Division considered of using SAP to manage its properties. Through intense evaluation by the users and consultants, however, they concluded that SAP is not for their property industries. After searching internationally for best property software, ultimately they selected IFCA.

# Transnet Housing - Africa

Transnet Housing is one of the biggest government-owned companies in South Africa. The group has a multi-dimensional type of businesses, ranging from airline, property, multi finance to hospitality. Transnet engaged two international consultants from big 5 to seek suitable enterprise software for their group. After 3 years thorough evaluation of 26 international bidders that involves rounds of detailed walk through, stress tests and, site visit to Indonesia, Malaysia and other countries. IFCA was honored to be awarded \$-10 Million worth of project the first phase. Now IFCA is starting to continue on other phases.

IFCA and Transnet have a remarkably good working relationship, and as a result, Transnet have referred and highly recommended The National Housing Enterprise of Namibia and Botswana Housing Corporation of Botswana to IFCA, which have now become IFCA's customers. We are also gaining more customers in Namibia, Botswana, Nigeria and other Africa countries.